SRIRAM KINTADA

VENTURE BUILDER · CAPITAL FORMATION & DEEP-TECH LEADERSHIP

Pune, India · Cambridge, UK | kintadasriram3637f@gmail.com | +91 7893209577 | sriramkintada.com | GitHub | LinkedIn

BS-MS Physics & Data Science scholar at IISER Pune and Research Visitor at Cambridge Judge Business School with an early track record founding commercial SaaS ventures, structuring Section 8 deeptech incubation, and building AI-native institutional investment infrastructure. Combines quantitative grounding with proactive execution and team coordination.

ENTREPRENEURIAL & INSTITUTIONAL LEADERSHIP

Co-Founder & Technical Architect — Avianya AI (avianya.com) 2025 – Present · India

- **Commercial SaaS & Official Meta Partner:** Co-founded a DPIIT-recognised company and achieved Official Meta Tech Provider (TSP) status, consolidating WhatsApp Business API, Meta Click-to-WhatsApp Ads, Instagram DMs, AI support bots, and CRM into one affordable subscription for Indian SMBs.
- **Product & Operations Ownership:** Directed engineering execution, pricing unit economics (pure pass-through Meta rates vs. 12–26% legacy markups), and MCP-based AI workflows.

AI Engineering Partner — A3 Capital (a3capital.in) May 2026 – Present · Pune, India

- **Institutional Fund Infrastructure:** Partnering with veteran banking and technology leaders to launch an AI & deep-tech investment fund; architected the firm's automated deal diligence engine, cited evidence vault, and digital investor onboarding Virtual Data Room.

Co-Founder — EPOCH Incubator (epoch.aigrants.in) Feb 2026 – Present · Pune, India

- **Section 8 Deep-Tech Venture Studio:** Co-founded a deep-tech incubator running intensive founder commercialization cohorts, structuring university IP pathways (IISER Pune), compute grants, and B2B enterprise pilot rails connecting startups with mid-market industrial clients.

Co-Founder — Stratos (AI-Native Quantitative Hedge Fund) 2026 – Present

- Co-leading venture architecture, risk controls, and strategy auditing alongside École Polytechnique / IISc RL researcher Vivek T.A., validating systematic market strategies ahead of capital deployment.

INTERNATIONAL ACADEMIC & RESEARCH EXPERIENCE

Research Visitor & Global Lab Mentor — Cambridge Judge Business School Summer 2026 · Cambridge, UK

- Worked with Prof. Jaideep Prabhu on frugal AI business models across ~17,000 organizations and cross-institutional research with ESSEC and Ivey Business School; mentored international student founders during Cambridge's 24-day Entrepreneurship & AI Global Education Lab.

Indian Institute of Science Education and Research (IISER), Pune 2023 – 2028 (Senior Year)

BS-MS Dual Degree in Data Science & Physics · Verified Autonomous Science Research (ASROS / ECMWF Weather Quest) · TIFR GRAPES-3 Lab.

CAMPUS LEADERSHIP & COMPETITIVE RECOGNITION

- **Founder & Head, AI Club (IISER Pune) & Advisory Head, E-Cell (2024 – Present):** Scaled campus AI builder sessions, hackathons, and founder pitch mixers connecting student scientists with institutional ecosystems.
- **1st Place Overall, Google Mumbai Agentic AI Hackathon (2025):** Placed 1st among 600+ builders shipping an end-to-end product in 24 hours.
- **Silver Award (2nd Place), AIC-IISER Pune StEP Programme (2026) & Top 30, 100xEngineers:** Recognized for applied quantitative modeling and commercial AI systems.

CORE EXECUTIVE & TECHNICAL PROFILE

Leadership & Strategy: 0-to-1 Venture Creation, Cross-Functional Team Alignment, Enterprise GTM & Diligence Systems, Spec-Driven AI Command

Technical Fluency: AI Agent Orchestration, Full-Stack Product Architecture (Next.js, Python, PostgreSQL), Statistical & Financial Modeling